



# 3kran

Full-scale plant Established in 2014

*Let`s buy without plastic*



24/7  
ON-LINE  
MONITORING

MADE OF FOOD  
STAINLESS STEEL  
AISI 304

MODERN TECHNOLOGY  
OF WATER PURIFYING  
AND QUALITY IMPROVEMENT

## WATER VENDING BUSINESS OF PURIFYING AND POTABLE WATER DISTRIBUTION



# Profitable vending business

with 10-14 months recoupment & assured investment return

## ➤ CALCULATING TOGETHER: \*

**revenue**

An apartment building of **250** residences with **26%** of households purchasing potable water regularly, i.e. **65** residences **120** litres per month

65 ap. x 120L x 0.04 \$/L = **\$312**/month

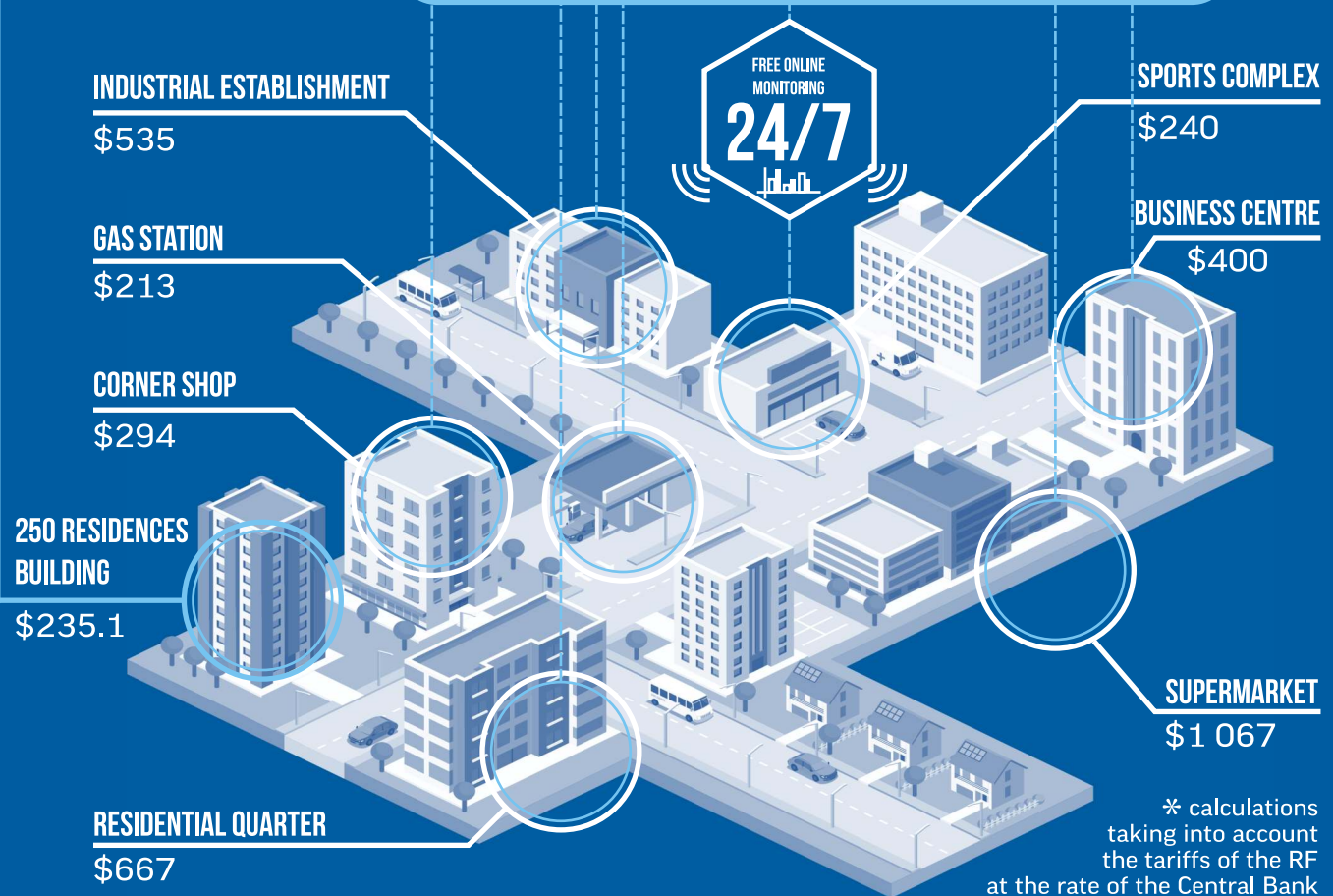
**expenditures**

Lease = \$ **26.7**  
 Electricity = \$ **3.2**  
 Water supply –  $23,4 \text{ m}^3 \times 0,004\$/\text{m}^3 =$  \$ **10.2**  
 Water disposal –  $15,6 \text{ m}^3 \times 0.4\$/\text{m}^3 =$  \$ **5.6**  
 $\frac{2}{3}$  of the water supply expendable material = \$ **31.2** (~10% of the revenue)

**PROFIT \$312 – \$76.9 = 235.1**/month

Each operating outlet is a liquid asset guaranteed to sell at any time

## YOUR CHAIN OF VENDING MACHINES

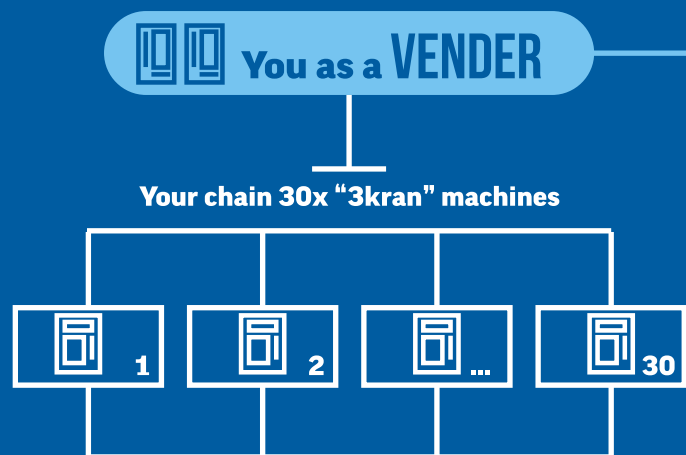


Profitability **>80%**

\* calculations taking into account the tariffs of the RF at the rate of the Central Bank



## Two sources of income\*



(profitability > 80 %)

**Profit:** 1 machine - ~\$300 per month  
30 machines - ~\$9 000 per month



(profitability > 15 %)

**Profit:** sale of 1 machine - ~\$300 per month  
When distributing 20 machines / per month profit will be at least \$7 000

\* Dealership conditions by phone 8 800 333 8359  
E-mail sale@3kran.ru

\* Working using the funds from your customers (advanced payments) brings the share of investments into working capital to 15-20%

**BONUS**

**YOUR OWN CHAIN AT A DEALER'S PRICE**

on 1 bln population statistics data for the Russian Federation  
**≈ 600 machines**





# 3kran

## 5+ joint step

### “3 KRAN”



HELP YOU

PROVIDE YOU WITH THE DOCUMENTATION PACKAGE

ACCOMPANY YOU

- Inhouse R&D department
- Metal working department (laser, welding, coating booth)
- Original development & electronics soldering
- Inhouse software
- Assembly
- Technical support

# 1.

choose the vending machine's placement



# 2.

to sign a lease agreement



# 3.

during the machine installation

MONITORING



the encashment



TELL YOU



# 5.

how to replace a filter

PROVIDE YOU

# 4.

with a design sample of Consumer Information Board



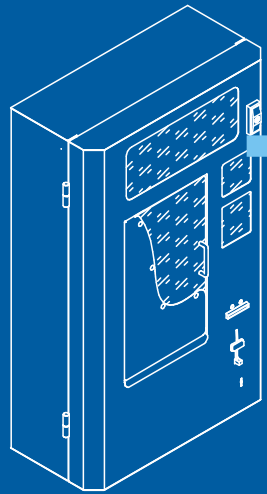
# Warranty 12 months





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## Machine's advantages

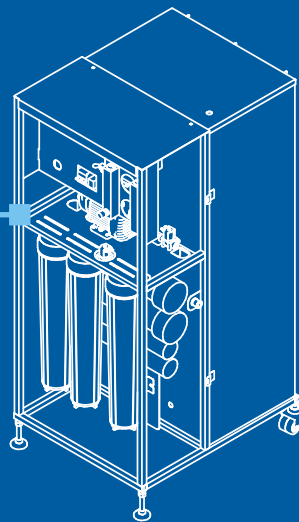


### POURING MODULE

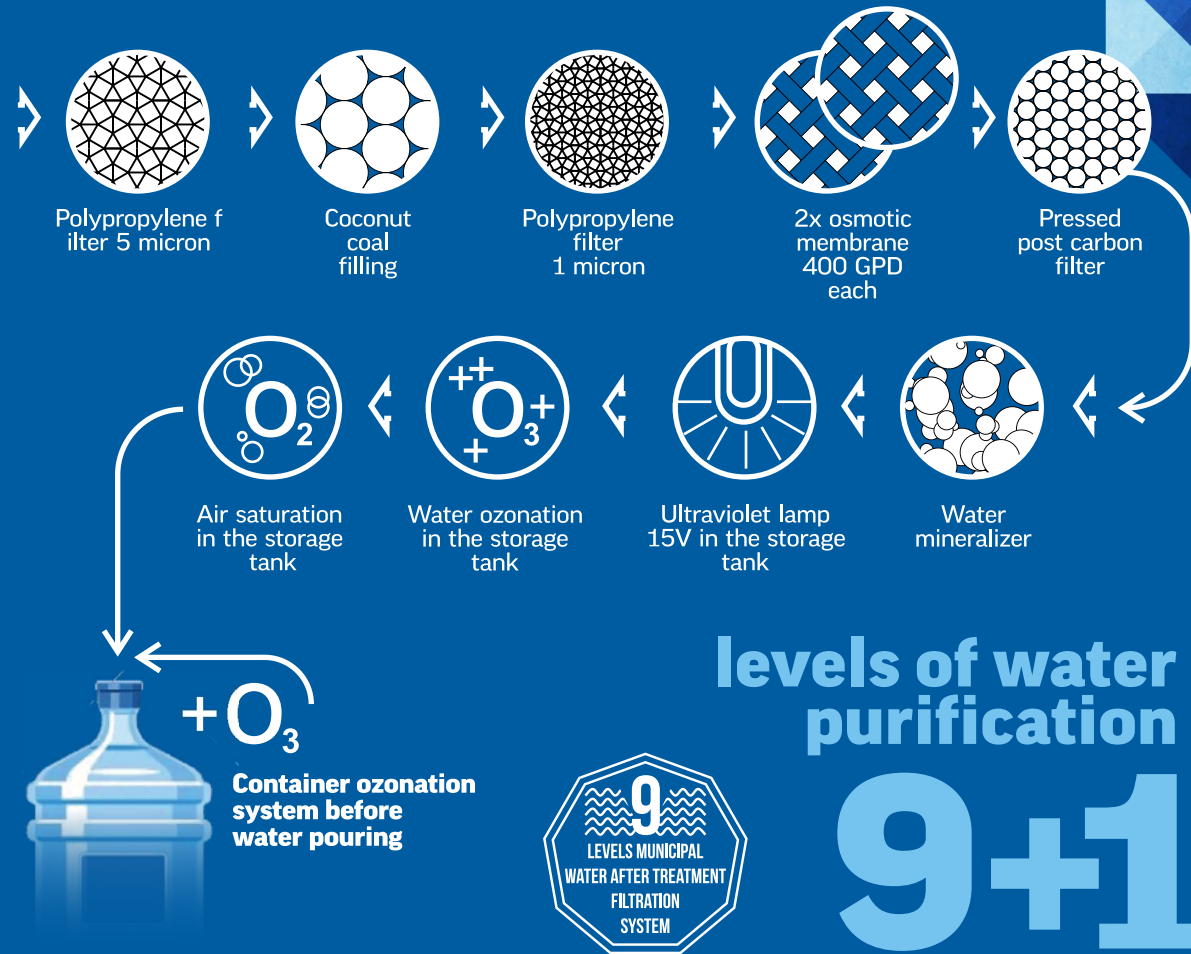
- New design with backlighting
- Contactless buttons and payment
- Possibility of hand sanitizer installation
- Intuitive settings menu
- Multifunctional mount for bottles

### WATER PURIFYING AND QUALITY IMPROVEMENT SYSTEM

- Compact
- In-built TDS metre (water quality indicator)
- Easy maintenance
- Water purifying controller (3rd tap development)



### WATER PURIFYING AND QUALITY IMPROVEMENT SYSTEM





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## Vending machines

### BI-MODULAR

The pouring module is installed onto the building's facade and the purification system is installed in the technical area or the basement. Distance between the modules up to 30 metres. All machines require power supply connection, drainage, and water supply



### MONOMODULAR

A single unit "all-in-one" to create a chain without requiring additional space

A kiosk is a perfect solution when you want to build a chain without having to look for space.

An insulated single unit allows operation in the cold environment and provides consistent water supply



Dimensions h/w/d, cm	660x340x800 (water pouring) 525x640x1240 (purification)	1200x1200x2000
Weight, kg	40-55 (water pouring) 52-80 (purification)	400
Tank capacity, L	200-250	200 (max 400)
Purified water production (when 25° C) L/24h	1500-2000	1500-2000



### ADDITIONAL EQUIPMENT:

cash acceptor, coinbox, noiseless pump, PIN pad, increased capacity tank



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Full-scale plant Established in 2014

START-UP



STREET



HOUSE



SLIM



BARREL



Open and closed type cleaning systems

Details on the website





# 3kran

## Supply

SALES  
GEOGRAPHY

# 5

COUNTRIES

# >75

cities in Russia

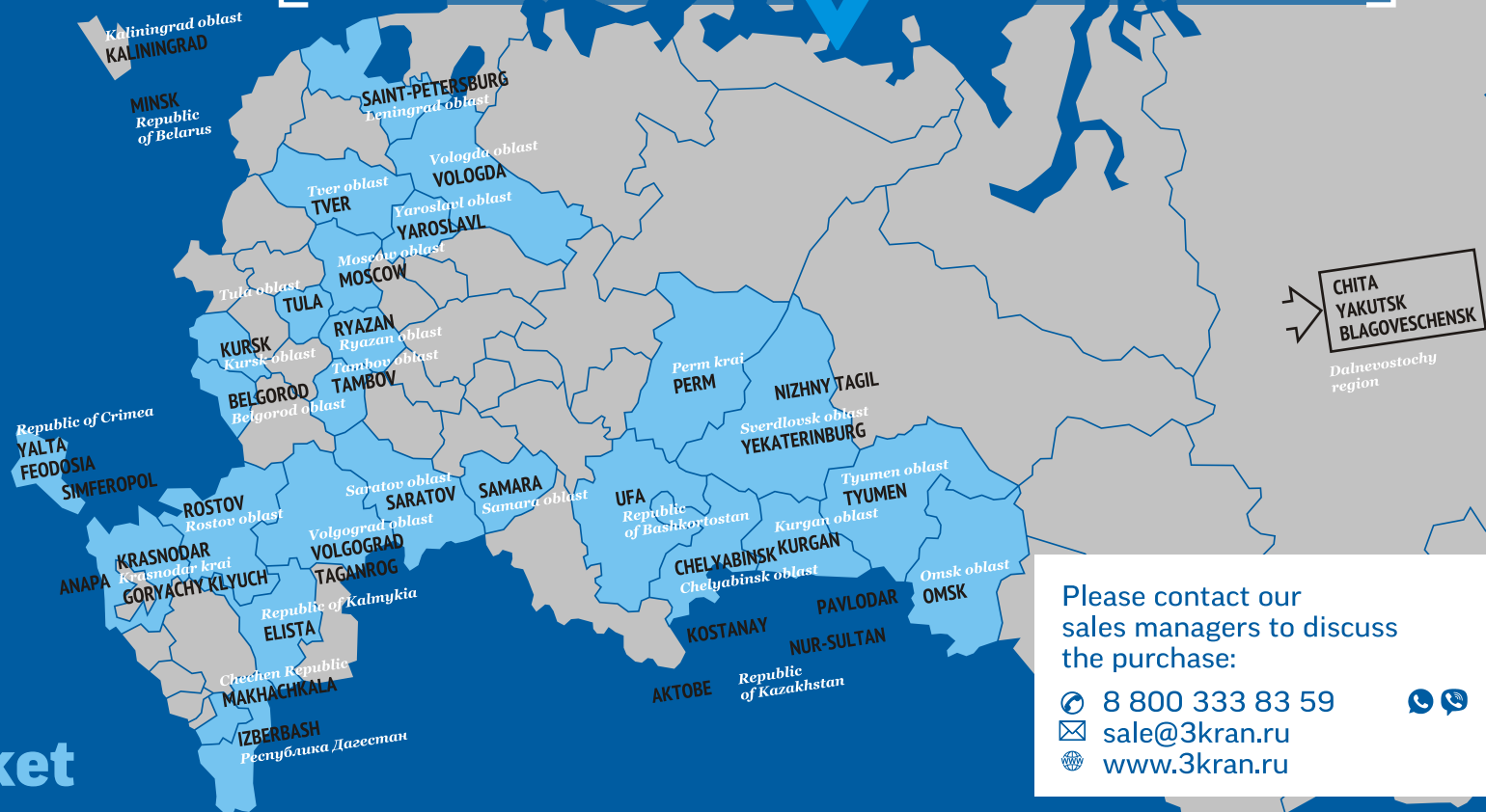
POURING SYSTEMS BASED ON  
THE COMPANY'S MACHINES CAN BE FOUND  
IN RUSSIA'S REGIONS AND ABROAD

**Equipment production time**  
up to 30-45 days.  
**Payment:** upon sales  
agreement – 50% advance  
upon signing the agreement  
& 50% upon equipment's  
production

**Delivery** at the expense  
of the recipient

# 8

years  
on the market



Please contact our sales managers to discuss the purchase:

8 800 333 83 59  
sale@3kran.ru  
www.3kran.ru